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Home Staging focuses on presenting a property to its best so that it is sold or rented more quickly and at a better price. It aims to make a home appealing to the highest number of potential buyers, helping the viewers to envision themselves living at that property and embracing such lifestyle.

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With specific recommendations on what to do, keep, chuck, fix, paint, replace, avoid, update, show, hide, highlight, and more, you'll learn how to: Focus on your potential buyers' tastes (not your own) □ Create curb appeal □ Drive Internet interest with photos that flatter your home □ De-clutter and pre-pack at the same time □ Clean and repair your home without spending a fortune □ Keep your home sale-ready-without being afraid to live in it Complete with photographs of real-life ...

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4.0 out of 5 stars Home Staging the winning way to sell your house for more money. Reviewed in the United States on May 4, 2013. Verified Purchase. I would also recommend this book to anyone interested in home staging as it is well written and shows how to stage. However, compared to the book ;Building a successful home staging business", it ...

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The way you live in a home and the way you sell it are two different things. That's the premise of "staging", a hot new trend that's sweeping the country. In any real estate market, staged homes sell faster or sell for more money--or both!

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Home Staging: The Winning Way to Sell... book by Barb Schwarz

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Home staging can essentially erase the negatives in a home, or distract prospective buyers from any imperfections a home may have. Why Stage? Home staging sets a scene in your home that makes the buyer want to live there. Buyers are looking for a home that is clean, peaceful, relaxing, and comfortable—one they can make their own. Buyers have to envision themselves in your home. They want a home they can move into immediately, with little or no fuss. Here's where we come in.

Staging the OC — The winning way to sell your home

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