

Fundraising Realities Every Board Member Must Face

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If every board member of every nonprofit organization read this book, it's no exaggeration to say that millions upon millions of additional dollars would be raised. After spending just one hour with Fundraising Realities Every Board Member Must Face, board members everywhere will understand virtually everything they need to know about raising major gifts.

Fundraising Realities Every Board Member Must Face: A 1 ...

Buy Fund Raising Realities Every Board Member Must Face: A 1-Hour Crash Course on Raising Major Gifts for Nonprofit Organizations Updated by Lansdowne, David, Panas, Jerold (ISBN: 9781889102320) from Amazon's Book Store. Everyday low prices and free delivery on eligible orders.

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Excerpted from the second edition of Fundraising Realities Every Board Member Must Face: A 1-Hour Crash Course on Raising Major Gifts for Nonprofit Organizations. For board members, the essence of big-gifts fundraising can be distilled into 43 "realities." In my book, Fundraising Realities Every Board Member Must Face, I explore each of them. Here, let me single out just three.

Three Fundraising Realities Every Board Member Must Face

David Lansdowne is author of Fund Raising Realities Every Board Member Must Face, one of the bestselling titles in fundraising history. David has spent much of his professional life in the nonprofit sector, serving in development and administrative positions for educational, cultural, and health organizations throughout America. This article is excerpted from David Lansdowne's book, Fund Raising Realities Every Board Member Must Face, ©Emerson & Church, Publishers.

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Book Overview Fund Raising Realities tells board members of nonprofit organizations everything they need to know to raise real money...and not one word more. With exceptional clarity, it explains the enduring realities of fund raising, and describes exactly what board members must do before, during, and after a campaign to guarantee its success.